

## Newsletter

EDITION #8
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### | Fundraising and Technology in Nonprofits|



### **Maximizing Giving Seasons**



# Ready, Set, Give: 5 Things You Can Do to Prepare for Year-End Giving

- 1. Conduct a year-end campaign review
- 2. Update your online presence
- 3. Develop a multichannel communication plan
- 4. Set clear and achievable goals
- 5. Express gratitude in advance and follow up

With careful planning and strategic execution, your organization can make the most of the year-end giving season.

Ready, set, give!

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### Reflecting on #GivingTuesday Success

As you take a moment to catch your breath after the whirlwind of #GivingTuesday, it's time to reflect on the success and momentum you've generated. Your organization has successfully navigated a significant fundraising campaign, and now, as you enter the home stretch of the calendar year, it's crucial to harness the positive energy and enthusiasm to propel you through the remainder of the season.

Following the conclusion of the #GivingTuesday campaign, it is imperative to conduct a thorough review and analysis of the results, identifying successful strategies and challenges. Generating a detailed report of all donors provides insights into donation amounts, frequencies, and effective messaging. Segmentation of donors based on various factors allows for a customized communication strategy. Expressing gratitude is crucial, involving personalized thank-you emails, social media shoutouts, and handwritten notes to selected donors. These steps, fueled by the positive momentum from #GivingTuesday, drive organizations towards achieving year-end fundraising goals. Strategic communication and personalized appreciation not only retain current supporters but also lay the groundwork for continued engagement in the upcoming year, ensuring donors feel valued and connected to the positive change the organization seeks to achieve.

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#### **Book recommendation:**

"Give and Take: Why Helping Others Drives Our Success" by Adam Grant



PQ CRM stands out as the most cost-effective and user-friendly donor management system tailored specifically for nonprofits. With its intuitive interface and powerful features, PQ CRM simplifies donor relationship management, enabling nonprofits to efficiently organize, analyze, and strengthen their connections with supporters.

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