

Newsletter

EDITION #4

AUGUST 2023

| Fundraising and Technology in Nonprofits |



Engaging your donor base through donor segmentation

Donor segmentation: What, How, and, Why?

What is donor segmentation?

The strategy of grouping nonprofit supporters into smaller segments based on shared traits and characteristics is known as "donor segmentation."

Effective segmentation can help your nonprofit better understand your donor base, allowing you to send personalized messages that resonate with different groups,



Make Your Supporters Feel Seen -

Why and How of Donor Segmentation | The Nonprofit Podcast

Join Cara and Jena to look at how to best segment your donors based on their relationship with your organization, and unlock targeted, meaningful communications that lead to the all important action you need from your supporters this fundraising season.



We are excited to announce the release of the book Grant Proposal Writing Made Simpler and Smarter by Priya Panikkar.Click here to get your copy.

PQ family welcomes

- Vanavil Trust
- <u>Key Education</u> <u>Foundation</u>

Check them out for their valuable contributions to the community.



ultimately leading The Engage Podcast Introducing PQ Insights to increased The importance of An affordable and effective engagement and donations. donor segmentation platform for all your data and understanding compilation, visualization and donor identity. reporting needs. How to segment donors? Kevin Schulman, Contact@pgsolutions.io. Why segment your founder and managing donors? partner of DonorVoice, a retention **Benefits of donor** and donor experience segmentation company. Kevin talks about why **Read More** understanding donor identity can help

organizations better understand the

motivations of donors.

Visit us <u>@ PQ CRM</u> for all your CRM and donor data management queries emailus@pqsolutions.io

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